



**Confidential
Job Profile Summary Report**

for

Kenneth Sample

Manager Profile Sample

Monday, January 29, 2001

Profiles International, Inc.

5205 Lake Shore Dr.

Waco, Texas 76710

254-751-1644

Pattern Date: 6/4/1999 4:42:04 PM

Job Profile Summary

Job Pattern: Manager Profile Sample

Overall Job Match **66%**

Thinking Style

Learning Index	1	2	3	4	5	6	7	8	9	10
Verbal Skill	1	2	3	4	5	6	7	8	9	10
Verbal Reasoning	1	2	3	4	5	6	7	8	9	10
Numerical Ability	1	2	3	4	5	6	7	8	9	10
Numeric Reasoning	1	2	3	4	5	6	7	8	9	10

Job Match
Percentage
71%

Occupational Interests

Enterprising	1	2	3	4	5	6	7	8	9	10
Financial/Administrative	1	2	3	4	5	6	7	8	9	10
People Service	1	2	3	4	5	6	7	8	9	10
Technical	1	2	3	4	5	6	7	8	9	10
Mechanical	1	2	3	4	5	6	7	8	9	10
Creative	1	2	3	4	5	6	7	8	9	10

Job Match
Percentage
39%

Behavioral Traits

Energy Level	1	2	3	4	5	6	7	8	9	10
Assertiveness	1	2	3	4	5	6	7	8	9	10
Sociability	1	2	3	4	5	6	7	8	9	10
Manageability	1	2	3	4	5	6	7	8	9	10
Attitude	1	2	3	4	5	6	7	8	9	10
Decisiveness	1	2	3	4	5	6	7	8	9	10
Accommodating	1	2	3	4	5	6	7	8	9	10
Independence	1	2	3	4	5	6	7	8	9	10
Objective Judgment	1	2	3	4	5	6	7	8	9	10

Job Match
Percentage
75%

Distortion – 9

A Brief Profile of the Total Person

Note: This is a summary report. For additional information about this applicant, please consult the full Placement Report.

THINKING

Learning Index (An index of expected learning, reasoning and problem solving potential.) Score–10 (above the pattern)

- He is quite capable in the area of flexible problem solving.

Verbal Skill (A measure of verbal skill through vocabulary.) Score–8 (in the pattern)

- Mr. Sample shows strong potential for developing his existing communication skills.

Verbal Reasoning (Using words as a basis in reasoning and problem solving.) Score–9 (in the pattern)

- Mr. Sample will assimilate verbal information well above the average individual.

Numerical Ability (A measure of numeric calculation ability.) Score–9 (above the pattern)

- Kenneth is quick in mentally determining correct mathematical solutions to problems.

Numeric Reasoning (Using numbers as a basis in reasoning and problem solving.) Score–9 (above the pattern)

- Kenneth rapidly grasps numerical information.

OCCUPATIONAL INTERESTS

Mr. Sample's interest pattern focuses on the Enterprising, Financial and Mechanical theme. The main emphasis here is on industrial management, business ownership and selling and influencing people. Basically, this is the profile of a person who is driven toward success in sales, management and industrial positions. Activities combining all three would be ideal.

BEHAVIORAL TRAITS

Energy Level (Tendency to display endurance and capacity for a fast pace.) Score–8 (in the pattern)

- He would very likely enjoy positions which call for a high energy level, fast work pace and critical deadlines.

A Brief Profile of the Total Person

Assertiveness (Tendency to take charge of people and situations. Leads more than follows.) Score-8 (in the pattern)

- Kenneth is highly motivated by situations in which he is held accountable for results. He is strongly motivated by power and authority.

Sociability (Tendency to be outgoing, people-oriented and participate with others.) Score-8 (in the pattern)

- He spends a great amount of time interacting with people, engaging them in conversation and being concerned with interpersonal relationships. He would find it extremely difficult to work in isolation from other people.

Manageability (Tendency to follow policies, accept external controls and supervision and work within the rules.) Score-10 (above the pattern)

- Kenneth readily accepts authority and rules with a cooperative and friendly interpersonal style.

Attitude (Tendency to have a positive attitude regarding people and outcomes.) Score-10 (above the pattern)

- Mr. Sample demonstrates a highly positive attitude concerning risk, change and unexpected challenges.

Decisiveness (Uses available information to make decisions quickly.) Score-7 (in the pattern)

- Mr. Sample can stand firm on decisions and may not be inclined to back down once a decision is made.

Accommodating (Tendency to be friendly, cooperative, agreeable. To be a team person.) Score-6 (in the pattern)

- Mr. Sample promotes the benefits of teamwork and cooperation. He is usually willing to share resources and information.

Independence (Tendency to be self-reliant, self-directed, to take independent action and make own decisions.) Score-5 (in the pattern)

- Kenneth is usually satisfied with the status quo. He is comfortable working within the system.

A Brief Profile of the Total Person

Objective Judgment (The ability to think clearly and be objective in decision-making.)
Score—10 (above the pattern)

- He is highly inclined to make considered judgments, applying experience to current problems and situations.